# LYNCH

July 2019

# Your regular newsletter from L-Lynch Plant Hire & Haulage

#### **Lynch - leading the way with data** support to increase productivity while reducing on site pollution.



In conjunction with a number of its contractors, Lynch is at the forefront of using telematics to record and analyse the performance of their plant equipment.

Emery Roosburg, Operations Business Analyst at Lynch explains further: "It's all about optimising the performance to increase the productivity of the equipment - enhanced fuel usage measurement provides insight into when equipment is running without being in use. This again helps to improve the efficiency of the machine by reducing unnecessary idling, saving fuel and cutting down on emissions as well as reducing its environmental impact. Report stations can be set up on site providing bespoke live feed telematic



support — data to which managers can instantly react."

Emery added: "Also when it comes to maintenance, telematics systems can include equipment fault code notifications and assist with the planning of maintenance schedules, helping to keep equipment operational while maximising output. Therefore, by optimising the functionality of machines across the site, use of telematics can accelerate progress of the project — allowing it to be completed quicker, eliminating unnecessary spending on equipment hire and importantly reducing emissions, therefore protecting the health of all site workers and at the same time looking after the environment."

This is just another example of how Lynch, through collaboration and using the very latest technology, is pioneering the adoption of data transparency to increase productivity of plant, in order to achieve sustainable and environmentally friendly sites.



Come and enjoy a fun-packed day out at Lynch's Family Fun Day at our superb modern head office in Hemel Hempstead.

We are proud of our Lynch family which stretches all around the country and we want everybody who is in any way connected to the company to come and celebrate with us!

- Family Fun Zone including face painting & bungee trampoline
- Operator competitions
- Model Zone
- · Manufacturers' stalls
- Training help and support
- Plus supporting the Rainbow Trust Children's Charity



# Fifteen new Bell ADTs added to our fleet

With seven Bell B30Es already supplied, and a further eight lined-up for delivery, Lynch's Head of Key Accounts, Chris Gill details the positive experience he and the team have had working with Bell Equipment over recent years, and explains why he feels the customer demand for these hard working ADTs remains so strong:

"Lynch has been working with Bell Equipment for several years now, however I've been dealing with the company increasingly over the past three," he says. "Bell has become a key supplier that's true to its word; delivering as and when agreed and enabling us to keep to our schedules and realise customer promises. Bell's assurances enable us, in turn, to

better commit to our customers, so we can deliver the plant equipment their projects are dependent on within realistic timeframes.

Not only do the ADTs prove themselves to be impressively fuel efficient, but the level of manufacture and design is excellent. The machines are built to a very high specification, with all the features you'd expect to pay extra for included as standard such as inclinometers, on-board weighing, a traffic light safety system and flotation tyres."

The 15 additional machines significantly increase the number of Bell ADTs within Lynch's extensive fleet. The consignment now totals eight B20Es, 35 B30Es and six B40Es, currently operating on a nationwide basis.



## New Manitou MT625 Comfort Telehandler with Stage V engine delivered to HS2

The MT625 Telehandler has always been one of the Manitou's most popular machines and Lynch, with the help of supplier Mawsley Machinery Ltd, have now supplied the first working MT625 fitted with the latest Stage V engine to HS2 London Euston. This machine (part of a larger sales order between Lynch and Mawsley) meets the new emission laws which are due to be legally enforced in London by 2020. Plus this telehandler is just one of many new machines that Lynch have introduced on the HS2 project

in order to cut emissions, protect the air quality and generally reduce the carbon footprint of the project.





# Latest innovations demonstrated at the Chalfont HS2 Stand Down Day

It was fantastic for Lynch to be able to participate in the Chalfont HS2 safety stand down day for Align as it was a great opportunity for all involved to showcase their latest innovations that are helping to keep our sites incident free.

Lynch was proud to introduce its new highly specified Komatsu PC138 excavator complete with all the latest safety features including, slew & height restrictor, neutral detection system, 360 cameras, halo system, our QI reader & Bio oil. All vital elements in maintaining safe systems of work around plant and making sites a safer place for all concerned.

Also on display was our new Manitou Telehandler with Stage V engine. Lynch was the first plant hire company to introduce this much sort after machine to HS2 Euston. Just one of many new machines Lynch have introduced on the project in order to cut emissions, protect the air quality and help reduce the carbon.

With over 100 visitors from all companies in the HS2 joint venture, a great day was had by all and it was a pleasure to meet everyone involved.



## Lynch invests in four Engcon Tiltrotators

Lynch has incorporated Engcon's innovative tiltrotators into its fleet of 14 and 20-tonne excavators which are now being used in some of the UK's largest infrastructure projects, including smart motorway upgrades and major extensions to Britain's rail network.

Director Merrill Lynch, commented: "As the scope and scale of our work increases, so to must the diversity of our excavators. Having considered incorporating tiltrotators into our fleet for some time, partnering with Engcon, the world's leading tiltrotator manufacturer, seemed the logical next step. Using Engcon's innovative equipment

on our fleet of 14 and 20-tonne excavators has already seen a real increase in efficiency at the sites on which they're being used, especially smart motorway upgrades This work is particularly complex because of the tighter spaces our excavators have to operate in, however, thanks to Engcon's tiltrotating heads, our excavators are able to deliver even greater precision, whatever the space restrictions."

In total, Lynch has purchased four tiltrotators which are adaptable for all excavators and are EC-Oil ready - Engcon's own system for the hydraulic and electrical connection of hydraulic tools and attachments.

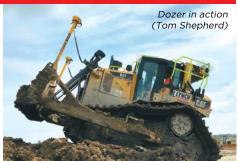


# Lynch receives renewed CCS certification

Following a validation visit Lynch was delighted to receive its new star rating certificate from the Considerate Construction Scheme. This voluntary Code of Considerate Practice commits those sites, companies and suppliers registered with the Scheme to care about appearance, respect the community, protect the environment, secure everyone's safety and value their workforce.

#### Lynch machines in action...







### A14 barn owl rescued

Lynch Operator Martin Lefly rescues injured barn owl on A14 Brampton site



During a spell of recent wet weather, Lynch machine operator Martin Lefly, working near Brampton, discovered an injured barn owl on site. Concerned for the bird's welfare, Martin called Duncan Healy, Environmental Lead for sections 1, 2 & 6, who took the bird to the local Raptor Foundation near St. Ives.

Upon examination it was found that the female owl had a bruised leg and was unable to fly owing to the saturation of her feathers. She was admitted to the centre for rest and recuperation. Last Monday,
Duncan received the happy news
that the beautiful bird had made
a full recovery and was ready to
be released. Her rescuer, Martin
was invited to set her free. Martin
carefully released the owl yesterday
morning just west of the A14 precast
yard under the guidance of the
Raptor Foundation's Liz McQuillan
(pictured left with Martin).

It's encouraging to see that our site team is aware of the A14's commitment to protecting the environment and know when and how to take action. Praise and thanks must go to Martin for his exemplary deed of care and kindness.



#### A14 Procurement team visits Lynch HQ



## Over a decade of sterling service



Congratulations to Jamie Marlow who has been working for Lynch for 11 years.

Joining us back in September 2008 as a hire controller, Jamie has since enjoyed success as our Speedy Services 'In Plant' in Wigan and is now based on the hire desk in our Hemel Hempstead Head Office.

Jamie's focus is on operator placement for works in the South, with the most rewarding part of his job being the receipt of positive feedback from a happy customer when placing the right operator on the right project. When asked what he most liked about working for Lynch Jamie replied, "The team I work with on the hire desk makes every day rewarding and enjoyable, and I have really learnt a lot from my 15 month placement as the Speedy Services 'In Plant'. It gave me great insight into how other companies work and I made some great friends up North."

All the Directors and Management Team at Lynch would like to thank Jamie for his continued commitment and long service.

#### **National Co-Working Day — 6th June**

What better timing for Lynch to host another one of its leadership days than this day when senior managers of the business come together to further develop their management skills. Leadership days like this help inspire collaboration and productivity, something we encourage across our entire workforce.

This day aims to celebrate connection, collaboration and innovation in the workplace and with the many different departments, as well as locations and

sites across the UK – it's important we cultivate the right environment to enhance and improve interaction for all who work at Lynch. Our employees along with suppliers and contractors need to feel engaged and working as one seamless team. Our open plan head office in Hemel was specifically designed with this in mind and provides an environment for staff within the different sectors of the business to easily communicate with each other on a regular basis.

Below is a photo of the management team ready to start their meeting — all looking very engaged! The leadership meeting highlighted the values of National Co-Working Day to ensure we have the right tools and opportunities in place to facilitate collaborative working for all at Lynch.



# Lynch invests in electric vacuum pipe lifters

Lynch has recently purchased a number of new vacuum pipe lifters which offer a more efficient, safe and reliable means of handling pipes. It removes the need for personnel to work at height, negating the need to place slings around pipes that could potentially roll. The electric-powered vacuum pipe lifter does all the work from the safety of the excavator cab without any need for chains, slings or connectors. High powered suction through a range of fitted pads mean pipes of various weights (up to 12.5t) and different sizes can be lifted easily and safely. The vacuum pipe also incorporates many safety measures to ensure a safe work site and protect against operator error.

The lifting beam of the vacuum lifter not only protects the internal components but it also serves as a reserve vacuum tank. Fitted to the lifting beam and vacuum tank are



sensors and warning alarms including two red and green flashers and an audio alarm. The alarms are always powered by a back-up battery fitted to the vacuum lifter's beam. The vacuum lifter can still be rotated in both directions without limits due to the use of a heavy-duty power slip ring in the hydraulic rotator. This means there is no chance of tangled or hooked wires.

The low maintenance vacuum pipe lifter is environmentally-friendly with no need for any engine which eliminates noise pollution and also means zero emissions, thus making it ideal for working in confined spaces. It is also generally a quicker way of working — around 50% quicker than traditional methods and demonstrates Lynch's continued investment in new technology maintaining our drive to 'meeting hire demands' of our customers.

### Haulage celebrates HS2 one-year anniversary

July marks one year since Lynch commenced haulage on the HS2 project at Euston and to celebrate this anniversary our haulage team have managed to compile some key facts as shown below from the project to date.

If we say so ourselves this is a brilliant

result from everybody connected to the HS2 project.

The constrictions of removing such vast amounts of muck away from the middle of London and recycling the majority of it is no mean feat and we must recognise the great contribution

our wonderful drivers have played in this achievement. Just another example of team Lynch 'Meeting Hire Demands'.

If you would like more details about our excellent 24hr haulage and muck away service then please call Elayne or Craig on 020 8900 9992.



#### **HS2 ONE YEAR ANNIVERSARY KEY FACTS**

4,595 lorry movements

4,555 lorry movements

475 loads of materials delivered (approx 8,550T)

4,120 loads of waste removed from site

99.4% of waste removed fully recycled (only 24 loads of knotweed went to landfill)

... and to cap it all ZERO incidents!



## Reg Playfoot playing his part in Lynch's success for over 29 years!

Congratulations to Reg Playfoot who has been working for Lynch as an operator for over 29 years. Reg has never missed a day, starting with only a 180 ticket, he has progressed to 360 tracked, completing additional qualifications with Lynch over the years.

Reg enjoys the technical challenges on site, working around services on National Grid works, and waterworks with Thames Water. When asked what the most rewarding part of his job was, Reg replied, "I enjoy doing a good job from start to finish, with all involved being happy and the client wanting me back for future projects."

All the Directors and Management Team at Lynch would like to thank Reg for his long service.

# More teams needed for the Lynch charity 'Lorry Pull' competition

Lynch is supporting Rainbow Trust Children's Charity as our nominated charity and to help us raise more money for this noble cause we are organizing a 'Lorry Pull' competition!! The event will now be held on Sat 14th Sept from 10am at the Lynch Hemel depot and we are still looking for more companies or individuals to enter a team of 10 people. If you are interested in entering a team please contact elaynej@l-lynch.com for more details.

The idea is that teams will compete against each other as well as the clock to pull our special Rainbow Trust lorry over a distance of 25 metres. The team with the fastest time will win the event and can look forward to the prestige and bragging rights of being the 'strongest pullers' in town!!



However there will be a handicap system at work. Each lorry will start fully loaded with 18T of muck in it. To reduce the load prior to the competition, teams will be able to donate money to the charity. For every £1 raised 10kg of muck will be removed from the lorry. So if your team wants to start with the advantage of an empty lorry, £1,800 will need to be raised prior to the competition.

So don't be shy, enter a team into what should be a fun day for a worthy cause!

## Charing Cross Road project sees 4,329 loads of muck away removed

Lynch was selected to work alongside Cantillon for the removal of Inert Muck Away from the former Foyles book shop on the Charing Cross Road.

The job commenced on the 16th July 2018 and the last load was removed on the 13th April 2019. During these nine months 4,329 loads (79569.32T) of muck away was removed.

The project involved excavating to a depth of 30 meters across the site (any lower and this excavation was in danger of breaching the Northern Line which runs tunnels just beneath).



Early engagement with the site logistics team highlighted the timing issues that would occur on site due to the busy Charing Cross Road. We worked together as a team and located an area of Soho Square which could be utilised as a holding bay for the lorries in this busy area. We also worked around other specialists including pilers, concrete sprayers and heavy cranes to ensure all loads were removed to the programme required by Cantillon.

The estimated turnover on this project was over £1 million.





#### Grabbing credit from Costain Skanska

Adrian Epuras has worked for Lynch since 2009 as a grab driver. He has a positive can-do attitude that has strengthened our relationship with clients over the years and also won us extra work. Steve Gregory, general foreman for Costain Skanska on the A14 Section 2 said, "Adrian is doing a fine job with us on the A14. He is keen to work hard and is very safety conscious — credit where it's due!"

# Lynch team building summer fun events prove a big success!



#### **Golf tournament**

Lynch Plant held a summer staff event on Wednesday 19th June 2019 at Topgolf, Watford. This was an opportunity for all staff across the business to let their hair down and enjoy hitting a few balls off the tee.

The evening included food, drinks and snacks. The winner of our team building event was Nitesh Murji, IT Support Manager. Lynch will be planning a number of these type of team building events across the year. Director Merrill Lynch said "We believe

7,30

it's really important that the staff have the opportunity to engage with one another both inside and outside of the working environment". Clockwise from top left: Craig Long - in full swing Nitesh Nurji - Winner Nathan Sinfield - Wooden Spoon Shelby Thomas - Longest Drive Stephen Bremner - Second Place



#### **Go-karting**

Lynch held its fifth endurance team go-karting event at the Whilton Mill National circuit on the 26th of June. With over 100 people in attendance, including customers and staff from 14 different companies the event was great fun for all.

The winners of the endurance race were: 1st = A R Demo ('Demo Squad') 2nd = A14 ('Team B Delivery Guys') 3rd = A14 ('Charge Chaps')



## LYNCH PEOPLE MEETING HIRE DEMANDS



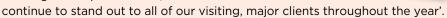
#### Perseverance pays off with Supervisor promotion

Congratulations to Julian Robinson for his promotion to Workshop Supervisor.

Julian started with Lynch in our Dartford operation, then moved over to Stanmore His continued commitment to Lynch, attitude and willingness to succeed has shown in his promotion.

#### **Big thanks to Chris Rice**

A big thanks to Chris Rice (shown right), our workshop foreman. Chris joined us at the beginning of 2019 and has made a big impact in and around the depot with all service and transport personnel. With the Implementation of categorisation and signage within the workshops and having his hand in Hemel H.Q. building development work, Chris ensures that we



As a thank you from all at Lynch, we have gifted him with an adventure of his choice, with a Red Letter Day experience. Keep up the good work Chris!



#### Jim Ross' laser pointer

We are very proud of our operator Jim Ross who stood up in front of a crowd of 550 to present his group's feedback at the Balfour M4 Safety Stand Down. He got a round of applause when he said that the project "should use lasers not strings".

#### Colleagues 'rock up' to the Lynch 'Wedding of the Year' in Gibraltar

Congratulations to Lynch's Jamie Marlow and Charlotte Alder who tied the knot in Gibraltar' in front of many current and former colleagues. Indeed Jamie is Lynch's own 'rock' being a valued member of the Southern hire desk for almost 11 years. He met his bride-to-be in 2015 when Charlotte joined the Lynch Payroll Department, the pair instantly clicked and the rest is history!

All at Lynch would like to congratulate Jamie and Charlotte on their wedding day and wish them a lifetime of love and happiness.

#### An engineer in the making!

Miranda Segen has recently joined the company as an apprentice plant engineer. Having being raised on a farm, Miranda has had many years of experience with agricultural equipment which has certainly stood her in good stead for her role within our service department. In a short time she has shown much

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promise and is already proving to be a true asset to the company.





#### Wayne Wilson joins the team

Wayne joined Lynch in June this year and is responsible for airport works. He

joins us from HSS and brings a wealth of experience. Wayne will be working closely with both sales and operations to ensure compliance.

#### Andreas Susanu is a credit to Lynch

Andreas deserves special praise for all his hard work especially within the service department.

Whenever requested Andreas will always go beyond the usual day to day requirements in order for us to accommodate our customers.



#### John Cosby retirement

John Crosby left us in June, retiring after nearly eight years of service and moving

back to Ireland. All at Lynch will miss John a great deal and wish him all the best for the future.

#### **Congratulations** to Dean Ward

Lynch Operator Dean Ward was formally recognised by Buckingham Contracting Group Ltd for

demonstrating an outstanding attitude towards Health and safety on site.



#### **Rob Francois** going the extra mile

Rob has given major commitment to three departments

over the past few weeks - from collecting V-ditch buckets on a Hi-ab lorry, to MIG weld/repair in the workshops to then operating a Grab lorry on the M6 and still being able to carry out day-work duties at Old Oak common. Rob is always 100% committed to getting the job done quickly and safely to keep our customers happy, wherever its required.

