

# LYNCH

Your regular newsletter from  
L-Lynch Plant Hire & Haulage  
December 2018

# LEADER



## Hitting a new high with Hybrid to HS2

Lynch deliver first Hybrid Excavator to HS2 at Euston.

Addressing environmental issues such as pollution and noise are constant challenges for contractors taking on major infrastructure projects – especially when it just so happens to be one of the biggest in Europe, namely HS2. To tackle these issues and reduce the projects overall carbon footprint, Lynch Plant Hire has been instrumental in delivering the first 'Hybrid' excavator, the Kobelco SK210LC-10, to the HS2 London, Euston project.

This Hybrid excavator offers more power with higher efficiency and is equipped not only with the very latest hybrid technology, but also has the addition of an electric slew, a lithium-ion battery powered generator motor and a smart control unit. The machine reduces

fuel consumption and minimises exhaust emissions by 88%, resulting in less pollution and noise – all without impacting productivity, which is ultimately good news for the contractor CSJV and more importantly, the environment.

“ This machine is a symbol of the Lynch Plant Hire approach... ”

This superb excavator has been further enhanced with Lynch industry-leading specification of 360-degree cameras, height and slew restrictors, as well as a high visibility fluorescent handrails for greater visibility.

Lynch's Head of Key Accounts, Chris Gill said; “We reviewed the current

Hybrid excavators available on the market and while price was obviously a factor, it was not the be all and end all; it was much more about getting the right machine with the best Hybrid technology that would deliver for our client. For Lynch the fuel consumption figures and low emissions, without any compromise on performance, were a key part of the decision to go with the Kobelco over its rivals”. He went on to add; “This machine is a symbol of the Lynch Plant Hire approach – we listened to our customers' requirements, did our homework and invested in the right equipment needed for the job. Credit to the Molson team for getting the machine ready and to the specification required at such short notice – we need great suppliers to help us deliver on the high standards we set ourselves”.

HS2 is the £55.7bn planned high-speed rail line linking the South East to the North of England with the first phase extending from London Euston to Birmingham Curzon Street. This project is one of many 'enabling works', in multiple locations around the country that Lynch Plant Hire are now actively involved with; supplying a range of services from operated plant, haulage and muckaway, as well as transport moves.



# A refreshing new approach to training

Lynch launches new operator training programme with Citrus

This November saw the launch of Lynch's training partnership with Citrus Training Group, a company renowned for having a refreshing and innovative approach to 'Plant Training'.

Citrus is widely acknowledged as setting new standards within the industry. "We are so pleased to be working in partnership with Lynch Plant Hire" commented Business Development Manager Alan Wright. He added "It's great when good, solid businesses can come together for the bigger picture and strike up partnerships suitable for everyone involved. From our state-of-the-art training grounds we will now be able to provide a long lasting and sustainable stream of new operators which will not only benefit Lynch but the industry as a whole"

Lynch will be providing the necessary plant and equipment for the training, all of which will be less than twelve months old. Plus, the machines will be fitted with the very latest technology for the students to operate and train

on. The training school and students will have access to the plant equipment during the week but it will revert back to Lynch over weekends, bank holidays and the longer summer evenings so Lynch can run its own in-house training programme.

It is crucial that new 'wannabe' operators get to learn and train on the very best and latest plant equipment available. Both Lynch and Citrus are in agreement that training on machines currently in use in the working environment is the key to this programme.

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This new partnership will complement Lynch's existing apprenticeship and the recently launched 'Lads & Lasses' schemes — all with the objective of



Alan Wright and Jamie Bell

attracting new operators into the industry. Plant courses are expensive to run, along with the costs of tying up plant into these schemes. However, Lynch is making this commitment now because it is extremely positive about the future of the industry and these plans to introduce new operators into the company are now a key element of our business strategy for 2019. It is felt that this will keep Lynch ahead of the game in its continuing need to meet its customers' hire demands.

## New recruit Tina Wiseman starts on the A14 operating 30 ton ADT

One of our latest recruits is Tina Wiseman who joined Lynch in September 2018 as part of our 'Lads and Lasses' programme. After qualifying from her training course Tina was placed on the A14 project on one of our 30 ton Bell ADTs. Working up to 12 hour shifts, six days a week, Tina and her 30 ton ADT has been running from the batching plant to feed the paver which is working to lay the sub-base for the new motorway.

"I am really enjoying working for Lynch and so very grateful that the company gave me a chance to change my career later in life. I thought as a woman it would be a real struggle in what's normally seen as a male-driven industry. However, I have been really surprised how helpful everyone has been" commented Tina. She added the

'Lads and Lasses' training programme was really great and a perfect induction to the plant industry. Lynch has supported me every step of the way and I'm really looking forward to further training in the new year. I'm so grateful to all my trainers, mentors and Operator Supervisors for all the help they have given me so far".



## Stand down on M4 Smart Motorway

Earlier this month Lynch Plant Hire & Haulage joined Balfour Beatty and Vinci JV on the M4 Smart Motorways project in Berkshire for their safety stand down day. The day was attended by over 300 members of staff and Lynch supported the safety day by supplying an excavator simulator with machine control system, red zone training briefings, excavator exclusion zones with the 'FHOSS HALO' system as well as the unveiling of its new Komatsu PW118 zero tail swing rubber duck.

## 5 star Lynch secures additional accreditations for 2019

Lynch has secured success for another year, receiving the Considerate Constructors Accreditation as well as RISQS.

We have achieved 5 star RISQS for the third year running, with the continued hard work and dedication of our Health & Safety and Compliance Team resulting in a great outcome yet again.

Membership of such important established systems of works will ensure that Lynch standards remain at the height of good practice within the construction industry.

This represents a great success and a real achievement for all involved.



## Best foot forward on the M23 project

George Sutch, Sales Manager for the South attended a supplier forum on behalf of Lynch to discuss best practices and lessons learned. With continued focus on safety being paramount for suppliers and contractors alike, the M23 Project is continually addressing safety using lessons learned.

George commented, "We really are part of the family within this project and I found the workshop both positive and enlightening".



## Lynch takes delivery of first Komatsu fully zero tail swing wheeled excavator

The new Komatsu PW118MR-11 gives an unrivalled compactness which, added to its heavy lifting performance, makes it the ideal wheeled excavator for working in areas where space is at a premium. This allows the operator to fully focus on their work without having to worry about rear swing impacts.

Lynch Head of Key Accounts Chris Gill commented, "It is great news that Lynch has managed to secure the first Komatsu machine of its kind. As a company we are securing more and more work on 'Highways England projects' with many of these being 'Smart Motorway projects' where the working space is becoming more and more constrained. The fact that Lynch is able to offer innovative solutions like the new Komatsu PW118MR-11 for these particular projects is pleasing, especially for our customers, as we can help deliver greater productivity with industry-leading specification.



## Heavy investment

Lynch has invested in more Heavy Haulage with the purchase of a Scania Artic Crane Lorry. This R Series Scania is fitted with a Fassi 820 Crane giving us more lift capacity to meet our customers' demands.

## Continued support for Lighthouse Club charity

Lynch was delighted to receive this recognition from the Lighthouse Club this month. This is an amazing charity to which Lynch is proud to offer its continued support.



# Angie Wicks – 18 years of sterling service and counting...

Angie started with Lynch Plant Hire on the 24th November 2000 and was employed as a part-time Payroll Administrator working two days a week. She had previously been working for a despatch company where she was employed for 19 years. Angie took voluntary redundancy due to the company relocating from Park Royal to Central London.

When Angie first started working for Lynch the Accounts Department was based in a small portacabin in a very muddy yard. This was while Lynch's new offices were being renovated. Recalling those early days she said "After a few months we moved into very posh offices in Forth Way Wembley. We remained in Fourth Way until August 2008 until we moved into Stanmore. At the time I was working two days a week. However, Celia my boss (sorry Liam!!) asked me if I could help in the Purchase Ledger Department processing all the payments for our Haulage Department suppliers and

this soon turned into me working full time. It was tough at the time as I had two small children (Daisy and Amy) but Celia was an amazing boss and accommodated me as needed."

She added "During the time I have been at Lynch the payroll has grown from 100 people to over 1,000, which meant payroll became full-time. I now have Charlotte working alongside me making sure that all our ladies and gentlemen are paid correctly and on time.

Over the years I have worked with so many great people, some who have left and who I am still good friends with today. I have seen Robert and Merrill grow from children into adults. Likewise my two daughters – Daisy and Amy – who are now fully pledged 'Lynch Girls'."

When asked why she has stayed with Lynch for so long Angie commented, "I am very proud to work for such a great company. I always say be loyal to your employer and they will be

loyal to you. Work hard and always do your best and you won't go far wrong. Where possible go the extra mile and everyone will benefit in the end."

**“ I am very proud to work for such a great company. I always say be loyal to your employer and they will be loyal to you. ”**

From a company point of view it is without doubt that everybody will get to speak to Angie at some point and we can guarantee 100% that Angie will always try to help anyone at any time.

Lynch would like to thank Angie for all her hard work and dedication – we look forward to Angie continuing to be with the company for many years to come.



## Lynch Plant remembers the fallen at Exeter RC

On remembrance weekend the Lynch team, hosted by Tim Pearce and Nigel Fielding, were joined at Exeter Rugby Club by 20 clients.

Before the lunch time kick off there was the acknowledgement of 'Lest We Forget' – the entire stadium silent in remembering the 100 year anniversary of the fallen.

In the game Chiefs beat the Quins 29-13 and this was then followed by

the live screening of the Autumn Internationals. England v New Zealand, followed by Wales v Australia. One of our clients managed to predict the correct score on the day and won the rugby ball fully signed by all the Exeter and Harlequins players.

However, the event was made even more memorable when the client then decided to re-auction the ball and our two tables raised an

additional £229.55 for the Poppy Appeal which Exeter Rugby Club handed to the Royal British Legion.



**Lynch machines in action...**

Image supplied by Chris Kent

## Fairness, inclusion and respect workshops



As well as introducing the Employee Assistance Programme in November, this month (December) saw the introduction of fairness, inclusion and respect workshops.

The initial workshops, which were delivered with the support of a larger client, were designed to make us all think not just about our own day to day responsibilities, but also those of the people around us. The promotion of equality, support and diversity is a positive step towards combating discrimination and encouraging team work within our working environment.

Fairness, inclusion and respect are all aims that Lynch are dedicated to achieving, and we are pleased that the workshops were received so positively by all who were involved.

## Another long service award...

Big congratulations to John Skeffington who received his long service award this month. John started working with us back in April 1998 and has become an invaluable asset to the team. John not only completes his own work with precision and skill, but also ensures that he offers help and advice to others when needed.



## Class 1 HGV pass

Congratulations to Colin Hemstock who passed his Class 1 HGV recently. Colin has been with Lynch for over 11 years, working from our Rushden Depot. He has a great 'can do' attitude and been a great ambassador for Lynch continually gaining praise from our customers for his professionalism in operating his Class 2 Hiab lorry.

## December's outstanding colleagues

Midlands Sales Manager Ben Holloway and Jamie Bell have both been recommended for December's award by their colleagues.

Comments about Ben (top) included "He will always answer the phone out of hours to satisfy customer demands. He has relentless persistence and a real passion for getting the customer what they want, when they want it, going the extra mile to achieve outstanding results."

Similarly Jamie Bell (bottom) was praised as "He always goes above and beyond the call of duty and his passion has no limits, especially for meeting customer needs! We are very lucky to have Jamie within the business for his outstanding skill and commitment."



## Robert makes a lasting impression

After travelling over 100 miles to an emergency job in Fareham, excavator operator Robert Maksymowicz made a lasting impression which resulted in the customer praising him on our social media site. Not only was Robert praised for his polite and helpful attitude, but also described as immensely interesting and hardworking. A real achievement that we hope he is very proud of, as we all are at Lynch.



## Harriet Howard - a rising star at Lynch



Harriet Howard from our Midlands Depot recently stepped into the Transport managerial shoes of Matt Payne whilst on annual leave.

Although she has only been with the company for six months, Harriet showed a great deal of tenacity and the desire to go the extra mile, staying late, coming into work early and ensuring that in Matt's absence the department functioned efficiently. Harriet who had no previous experience in transport or hire, has shown what can be achieved in a very short time.

Harriet has been identified as one of our rising stars and a potential manager for the future. A big well done to Harriet for her hard work and commitment!

## Praised for his valued support

Balfour Beatty Implant Dan Pederson has gone above and beyond to cover daily reports for our Major Projects. He managed to put a day aside from his own responsibilities to handover the daily telematics reports for the M4 Project.

Emery Roosburg praised Dan stating "this demonstrated that he not only took the customer's needs into account but also the team's. This benefitted the business, boosted team morale and showed that he is a reliable team member!"

I would like to thank Dan for supporting both the Operations team as well as the Key accounts team while still managing to cover his daily tasks."





# *It's Christmas!!!*

**Staff enjoying the Lynch Head Office Christmas party**



**The Directors of Lynch would like to wish  
all our customers and staff a very merry  
Christmas and a Happy New Year!**