



LYNCH

MEETING HIRE DEMANDS



Nationwide
Operated Plant



WHY DO YOU NEED A NATIONWIDE OPERATED PLANT SERVICE?

You have too many suppliers?

Major nationwide contractors have an average of two companies in their supply chain for tool hire and mini plant. Large operated plant is a different proposition with national contractors frequently having over ten times as many suppliers which are often untested or unknown.



The problems this brings are many and serious:

- Variable quality of service
- Inconsistent quality of Operators
- Image on site not always good
- Difficulty in communicating safety and environmental standards across a number of suppliers
- Difficulty in controlling or forecasting spend
- Lack of innovation/collaboration in field of operated plant
- Purchasing power diminished

The end result for your site and organisation is less quality, less productivity and safety!



THE SOLUTION

A nationwide operated plant service serving major contractors to the level they demand.

HOW LYNCH WILL DELIVER A NATIONWIDE OPERATED PLANT SERVICE

Lynch is already the biggest operated plant provider in the UK and has a depot structure that enables us to cover the majority of the UK. It also has the largest operator database in the UK.

We supplement our service with the best companies in the UK in order to give responsive and quality service across the whole of the country.

We have partners who share the same commitment to quality, investment and service as us. They are companies that are likely to be on your existing supply chain.

We have a growing number of customers who need a nationwide operated plant provider. At Lynch Plant we have the solution.



AJK is a family owned and run company, founded in 1963 by Mr. John Denis Percival. AJK Contracting Solutions offers specialist earth moving, landscaping and excavation works. The work ranges from large scale earth moving projects through to lake restoration & design/construction of specialist sports facilities including bespoke ménage arenas & tennis courts.



The Ruttle group of companies has its foundation in the formation of a company known as Ruttle Plant Ltd which began trading in 1958. The family run business catered mostly for the rental of construction equipment used within the farming community of the North West of England.



Buckhurst Plant Hire specialises in the hiring of self-drive and operated plant to the major utility, building and civil engineering companies on a national basis. To complement their hire fleet they offer a nationwide transportation service ranging from 7.5 tonne beaver tails to 80 tonne low loaders.



AB2000 specialises in supplying construction plant, rail/road machinery, rail/road machinery, crushing and screening equipment and mobile cranes throughout Scotland and the UK. The company prides itself in being one of the largest independently-owned plant hire companies in Scotland.



Kaill is a financially sound plant hire company offering competitive rates with a modern range of quality equipment. It is a family run company established in 1973.



Parker Plant Hire Ltd was formed in 1980 and to this day remains a family-owned business and has over 30 years experience supplying a wide range of plant equipment, power tools and accommodation for regional and national hire.



Direct Solutions



Direct Solutions



Midlands



Direct Solutions



London & South East



South West

HOW LYNCH WILL MANAGE THE PROCESS

Lynch visits every site to ensure quality assurance.

This means the person visiting your site will be knowledgeable, practically minded and closely connected to the nearest depot managing your site requirements.

Whatever your expenditure on operated plant Lynch can always do much more for you when it comes to every aspect of operated plant.



- Priority access to our premier operators
- Delegate Plant Safety and Environmental briefings to us! We carry these out for all sites we are involved in.
- Extensive reporting on your spend patterns and future forecasting.
- We report on our agreed Key Performance Indicator (KPI) levels with you (level of non supply, breakdowns, no shows, invoice errors)
- Particular note should be made of our commitment to training people in construction.
- In keeping with your commitments and those to your clients, we are able to bring more trained local plant operators to the industry.

To ensure the process is seamless Lynch will install a highly skilled implant at its own cost to work as part of your team.



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THE IMPORTANCE OF AN IMPLANT

Lynch Plant & Haulage will ensure your implant is a well-rounded industry specialist who is not only knowledgeable but also well-known and grounded within all sectors.

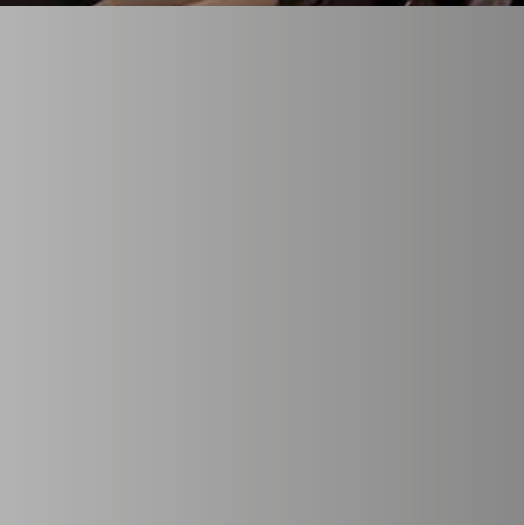
Being part of your team means we can fully understand the way you work – understanding your people, contracts, systems and to work in the way that matters to you.

Your implant will create efficiencies by reducing administration, downtime and even by interfacing directly into both companies' systems.

Lynch is committed to ensuring our customers receive the best service from industry specialists throughout the country.

- Time saving
- Cost reduction
- Peace of mind
- Local knowledge
- Nationwide support
- Industry trained
- Reduced administration
- KPI reporting
- Clear reporting lines
- Query resolution
- Operator training tracking

The concept of implants is not new; however, the ability to provide operated plant nationwide is a new undertaking for any forward-thinking, customer-focused company.



IMPLEMENTATION



1

RECRUIT AN IMPLANT WHO WILL INTEGRATE WITH AND WORK ALONGSIDE YOUR CURRENT TEAM WITHIN A 4-8 WEEK PERIOD

2

INSTALL LYNCH ERP SYSTEM AND INTEGRATE IT WITHIN YOUR COMPANY; INTRODUCE THE PAPERLESS GPS TECHNOLOGY TIMESHEET SOFTWARE WHICH AUTOMATICALLY EMAILS AUTHORISED TIMESHEETS TO ALL PARTIES ON THE LIST; MATCHES THEM AGAINST PURCHASE ORDERS AND DRIVES INTO WAGE DEPARTMENTS.

3

LYNCH IMPLANT CONTROLS THE LYNCH CORE AND THIRD PARTY PLANT REQUIREMENTS FOR YOUR COMPANY. IT RAISES THE ORDER FOR AUTHORISATION AND LINKS TO THE CONTRACT VIA TRADEX OR SIMILAR. I.T. SOURCES THE PRODUCT AND CONFIRMS DELIVERY AND OPERATOR DETAILS TO BE ISSUED TO SITE.

4

SITE GETS ACCESS TO THE LYNCH OPERATOR PORTAL TO GET UP TO DATE PHOTOS, CPCS, PTS AND TRAINING INFO. CAN PRINT CARDS ETC. THE SITE GIVES FEEDBACK ABOUT THE OPERATOR, ON PERFORMANCE, ATTITUDE, APPEARANCE ETC, WHICH GOES STRAIGHT TO THE LYNCH MANAGEMENT TEAM.



5

IMPLANT RECORDS OFF-HIRE, CONFIRMS WITH THIRD PARTNER ANY OUTSTANDING ISSUES WITH REGARD TO FUEL, DAMAGE, ETC. LIAISES WITH YOUR COMPANY TO NEGOTIATE THE BEST OPTION ON EXTRA CHARGES, THEREBY KEEPING THE ACCOUNT IN A MANAGEABLE STATE.

6

AN AUDIT TRAIL IS PRODUCED SHOWING THE CONTRACT, THIRD PARTY P.O., DELIVERY / COLLECTION NOTES, PDI AND CERTIFICATIONS FOR INVOICE SIGN OFF.

7

A LYNCH PLANT REPRESENTATIVE WILL VISIT YOUR IMPLANT ON AN AGREED TIMESCALE TO ENSURE SYSTEMS AND MANAGE QUALITY OF SERVICE PROVIDED.

8

A QUARTERLY MANAGEMENT MEETING WILL BE HELD TO REVIEW AND SHARE BEST PRACTICE, ALONGSIDE DEVELOPING OUR SERVICE AND RELATIONSHIP, IN ORDER TO ACHIEVE THE BEST VALUE FOR YOUR COMPANY.

WHY LYNCH?

With over 30 years of experience we have grown with the industry and developed excellent solutions to the challenges our customers face daily in the construction, demolition and plant hire sectors.

Safety and reliability are key to our, and our customers', success on any project large or small. At Lynch Plant we are committed to ongoing improvements in health and safety performance throughout both our own organisation and those of our partners.

We continue to train and develop our operators to the highest standards. We have a 100% CPCS operator database and do not provide anyone below this standard to any site.

As part of our Elite Operator programme all our operatives will be completing the following training: quick hitch, first aid, environmental awareness, safety awareness, attachment awareness and compliance checks for specialist site requirements.

Business sector experience

- **Civil Engineering:** plant requirements are varied dependant on each site. The Lynch Plant offering is so varied that we are sure to have a machine to suit any application
- **Utilities:** Lynch are already a supplier to many of the UK's major utility companies, responding to emergencies and being available 24/7
- **Demolition:** with additional cab guards, advance handling equipment and a wide range of impact or crushing attachments
- **Rail Engineering:** while Lynch have continued to diversify we have also involved ourselves in rail projects, winning a supplier award in early 2014

Our customers are the driving force behind the progression of this idea. Lynch is committed to providing the service and nationwide coverage that our customers require.



OUR 24 HOUR CALL OUT PROMISE

Lynch can provide a 24-hour plant service to meet all your site needs.

This includes a full range of equipment and attachments, either operated or self-drive, with all industry sectors catered for.

Providing a service, no matter what time of day or night, is about being reactive and decisive.



- Utility, rail and aviation sectors catered for
- Full range of plant and attachments operated or self-drive
- Crossrail and FORS compliant grab and tipper lorries
- Operators and fitters with PTS, LUL, BAA, EUSR and water board safety passports
- Total round-the-clock service with an average engineer response time of two hours

At Lynch we believe a quick response is vital for any emergencies. We are committed to meeting the challenge and already provide this service to those customers who have expressed an interest.





The Next Step

Set up a contract with Lynch, making sure that we have a spend package that works for your organisation.

We set up a user guide for your sites, streamlining the products hired and the plant contacts needed for ordering, service and accounts.

We start making your sites more efficient, compliant and happier.

For further information
contact our team on
020 8900 0000

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www.l-lynch.com